

# Big Law Quality Without Rate Insanity

## How Hilgers Graben can help.

### Big Law Capability... at Less Cost

#### Experience

Our attorneys have on average 10+ years of substantive experience at AmLaw 100 law firms, come from top law schools, and clerked with federal and state court judges. Clients can expect top-tier attorneys with AmLaw100 skills and credentials to do their work at significantly lower cost.

#### Scale when you need it

With over 100 lawyers, we have the ability to scale up to meet requirements of any size matter, regardless of complexity. Yet, we never over-staff cases or spend time on unproductive motions or busy work. We focus on the practical. We'll customize the team to meet the needs of your case and your budget.

#### Wide reach

Our lawyers are admitted in 23 states including New York, California, Florida and Texas. We have litigated cases in multiple federal state courts across the U.S. The firm represents a range of companies, from Fortune 500 to start-ups, both defending and prosecuting their interests at 30-60% of the cost of large law firms.

#### Low overhead costs = flexible billing models

Because of geographic-arbitrage, we can offer creative billing arrangements in addition to low hourly rates. We can set up fixed fees, success fees, contingency fees, capped fees, blended hourly rates or other arrangements to ensure you get the legal services you need within the budget you set. Our dedicated EDGE discovery counsel team can save you significant expense with e-discovery or due diligence costs thanks to unique, proprietary tools and procedures and access to our Relativity platform.

#### Willing to partner

Sometimes circumstances require that the client hire a "name brand" law firm vs. a smaller firm like ours. Not a problem. We have strategic partnerships with a number of AmLaw100 law firms or can work with counsel of your choosing as needed to deliver the assurance sought by the C-Suite/Board of Directors while giving your legal department the cost savings it needs by handling much of the day-to-day legal work that drives a large portion of your litigation legal costs, including discovery, briefing, and motion practice.

#### Innovation

The firm has a long history of innovating to meet changing times and needs. Constant improvement is our life blood.

90%+

Of our litigators worked at an AmLaw100 firm, graduated from a top 20 law school and/or clerked for a federal judge.

59%

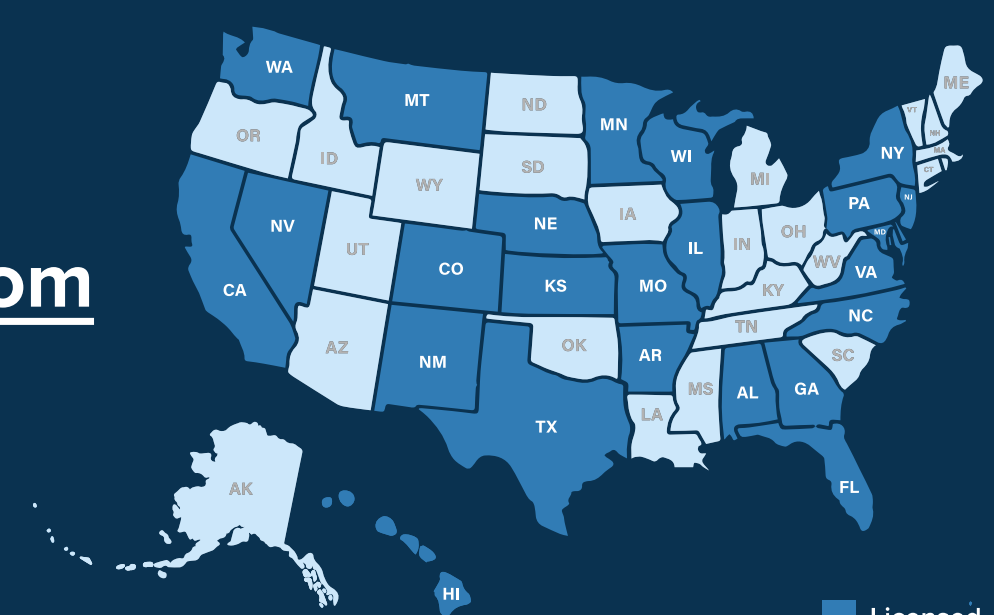
Average reduction in billable rates compared to AmLaw100 firms due to our geographic arbitrage.

4x

Our firm has been named to the Inc. 5000 four times.



For more, email us at [info@hilgersgraben.com](mailto:info@hilgersgraben.com) or go to [www.HilgersGraben.com](http://www.HilgersGraben.com).



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